

Business Networking • #2



Monday 1st October 2018

<i>time</i>		<i>location</i>
10.15	Registration	Leonardo Helicopters Division
10.30	Welcome of Leonardo Helicopters Division: Ing. Roberto Garavaglia	Division
10.40	Institutional welcome speech: - Regione Lombardia: Ermanno Boccalari (UO – Internationalization, Export and Promotion)	Via Roma 51 21029 Vergiate (VA)
10.50	Clusters welcome speech: - Lombardia Aerospace Cluster: President Mr. Vallerani - Swiss Aerospace Cluster: Cluster Manager Mr. Linden - Forum Luft- und Raumfahrt Baden-Württemberg: President Mr. Ahlers	
11.05	Speed dating B2B meetings between SMEs from different clusters (3/4 desks) <i>Speaker Coordinator: Massimo Maronati</i>	
12.15	3/5 mins SMEs' pitch presentations (no slide), focused on: - areas of interests - partner research (real business opportunities) - contacts developed since last event - projects developed since last event <i>Speaker Coordinator: Nadia Crespi</i>	
13.00	Networking lunch	
14.00	Transfer to Leonardo Aircrafts Division	Leonardo Aircrafts Division
15.00	Welcome of Leonardo Aircrafts Division: Ing. Massimo Chiominto	Via Ing. Paolo Foresio 1
15.10	Visit at the plant	21040 Venegono Superiore (VA)
16.30	Conclusion	



Pitch presentations



Speed dating B2B



Real partnerships